odge in greenhouse, vegetables, flowers, coge in greenhouse, vegetables, flowers, fulls, chickens, livestock; capable taking charge gentleman's country estate; Swedish married, aged \$7, one girl, 12; wife will board help, Lenquist, care Henon, 63 E. 1226 GARDENER, farm memager, 42, married, children; 26 years' experience; graduat Vienna Agricultural College; reliable; good Venna Agricultural College; reliable; good; incessful worker; best references; seeks postron. B 200 Herald, Herald sq. IARDENER, married; expertenced all branches gardening, greenhouses, vegeables, flowers and all outdoor work pertaining to private estate. B 129 Herald, Herid sq. ARDENER, head, married, French, ex-

perienced in every branch, wishes position on gentleman's estate; S years in last place, Gardener, care Henderson, Old Briarcliff road, Ossining, N. Y. GARDENER and Farmer-Gardening and farming in all branches, under glass and out doors; capable of taking charge of sentleman's estate; married; good references. 147 East 51st st.

GARDENER, flowers, lawns, roads, land-scape improvements, transplanting, pruning, apraying, farming; Scotchman, married; 20 years last position. A 964 Herald, Fulton st. GARDENER, married, two children; thoroughly experienced; excellent references; Long Island preferred; state wages. C 233 Herald, Herald sq.

GARDENER, thoroughly experienced, outside and under glass; take full charge, single; bost references. A 948 Herald, Fulton st.

GARDENER, experienced, Scotch, single, re-liable; references, B 149 Herald, Herald sq. HANDYMAN, single, good all around me-chanic, own tools, wishes steady or day's work. Dicke, 408 West 25th. HOUSEMEN-Three Kerean young men wish positions; do anything. Kim, 17½ Doyers 81. cHY. HOUSEMAN, useful, no waiting table, do any other work, private family; best ref-erence. Columbus 9710. Japan, 23 W. 65th. HOUSEMAN useful, wishes position; experienced worker; reference. C 239 Herald. Herald sq.
HOUSEMAN, do waiting, German, wishes position. O. M., 326 East 18th st.

JAPANESE couple, first class cook, butler and maid, wish positions in small family: city or country; highest reference furnished. Iwa, 341 Leximaton av., city.

JAPANESE, cook, excellent, professional; 5 years' European experience; position with restaurant or family. George Avada, 137 W, 123d.

with restaurant or family. George Ashan, 157 W. 133d.

JAPANESE, excellent butier, wishes position; thoroughly experienced; character and ability guaranteed; best recommendation. Toyo, 17 Concord st., Brooklyn.

JAPANESE, young, experienced, desires position useful butier or general housework, small family; best personal reference. S133 Morningside. Togo.

JAPANESE, first class cook, wife English, wish positions as chambermald, small family apartment; willing to go country; best reference. Moto, 320 East 59th st.

JAPANESE young man wants butier, valet, useful; can drive car; from morning to noon; small wages; best references. H 134s Heraid, Harlem.

JAPANESE first class cook, butier, house worker, charge bachelor's apartment or small family; best reference. Togo, 17 Concord st., Brooklyn.

JAPANESE couple, unquestionably qualified

oord st., Brooklyn.

JAPANESE couple, unquestionably qualified as to character and ability, want positions cook or valet; wife useful maid; best references. Nippon, 17 Concord st., Brooklyn.

JAPANESE student, attending university, wants to work mornings, evenings in American family; absolutely reliable; reasonable salary, C 227 Herald, Herald sq.

JAPANESE valet, butler, desires position; JAPANESE valet, butler, desires position; experienced presser; reference. Taky, 105% JAPANESE wants position as general house worker in small family. Miya, 112 W.

worker in small family. Miya, 112 W. Hith st., Apt. 4.

JAPANESE, excellent cook, all economical fancy, understands all round style, desires situation in family. F. S., 963 Columbus av. JAPANESE, first class cook, butler, wishes position, city, country; long experience. Ketsul, 58 Sands st., Brooklyn. JAPANESE, good man, wishes position as houseman or do anything, in country or city. Kachi, 46 W. 66th.

JAPANESE valet-cook wants position, go to Europe; small wages, B 92 Herald, Her-Ald sq.

JAPANESE, cook-waiter, expert, in morning, evening. B 282 Herald, Herald sq.

LINOTYPE operator, beginner, desires position; city, country. T. Dillen, 75 Christian, 15 Christi

MAN (leather goods)—I desire position where inowhedge is wanted; last 12 years buyer, designer, manager of wholesale leather goods department of Gorham Co. A. A. Rogers, 1748 East 7th st., Brooklyn, N. Y. MAN wishes day's work as useful, porter, anything. McKeon, 226 W. 4th st., base-MAN, 45, wishes position as laborer. C. Berghofer, 211 5th st.

MAN middle aged, wishes position elevator runner, porter. Whalen, 530 East 85th.

MAN, handy with all kinds of tools, wants work. Wenz, 224 East 21st st.

MASSAGE keeps health, circulation; licensed 10290. Peters, 324 West 96th. Riverside MEDICAL clerk, colored, experienced, in-juries, sick benefit, compensation, tele-phone operator. Bull, 17 W. 137th.
MESSENGER, doorman, by experienced, re-liable man, married, speaks English, French, German, Spanish; best references. Berow, 653 Lexington av.

OFFICE assistant, 21, 4 years' experience; cashier: knowledge of general office rou-tine, bookkeeping, stenography and fast typ-let: reference: \$25. John Petriani, 631 New

PAINTER—Poreman, near of G. Whe, we reference. It. G., care of G. Whe, we ling governess and teacher, for boy we whole or part time. Phone Columbus 2525, which is governess and teacher, for boy we whole or part time. Phone Columbus 2525, which is governess and teacher, for boy we whole or part time. Phone Columbus 2525, which is governess and teacher, for boy we whole or part time. Phone Columbus 2525, which is governess and teacher, for boy we whole or part time. Phone Columbus 2525, which is governess and teacher, for boy we whole or part time. Phone Columbus 2525, which is governess and teacher, for boy with a ling governess and teacher, for boy with all time. Phone Columbus 2525, which is governess and teacher, for boy with all time. Phone Columbus 2525, which is governess and teacher, for boy with all time. Phone Columbus 2525, which is governess and teacher, for boy with all time. Phone Columbus 2525, which is governess and teacher, for boy with all time. Phone Columbus 2525, which is governess and teacher, for boy with all time. Phone Columbus 2525, which is governess and teacher, for boy with all time. Phone Columbus 2525, which is governess and teacher, for both all time. Phone Columbus 2525, which is governess and teacher, for both all time. Phone Columbus 2525, which is governess and teacher, for all time. Phone Co SALESMAN (27) or assistant to sales execu-tive; knowledge stenography; loyal worker; proven ability. A 945 Herald, Fulton st.

SALESMAN and office man: experienced correspondent; expert buyer; satisfactory credentials. V 904 Herald, Fulton at, HALESMAN, young man, neat appearance; small salary and commission. A 350 Her-aid, Fulton at.

SECRETARY OR EXECUTIVE ASSISTANT.
American (29), good personality, competent stenographer, knowledge of accountancy, 11 years' general experience, versatile, adaptable, peculiarly well qualified by training, experience, temperament and natural abilities for position as secretary or assistant to office manager, executive secretary or similar executive. R 800 Heraid, 280 Bway.

STEWARD-Young man would take charge of country club, near New York; married, no children. B 209 Herald, Herald aq.
TRAFFIC man. 8 years' experience in general railroading; typict; strong, willing to work at any kind of work C 345 Herald, 280 Housy.

SITUATIONS WANTED-MALE.

YOUNG MAN, 29. ENPERIENCED GENERAL OFFICE WORK: ACCU-RATE, ALERT. EXECUTIVE ABIL-ITY: COMPETENT CORRESPOND-ENT, TYPIST: BEST REFERENCES. B 169 HERALD, HERALD SQ. Young man, Swedish, just landed, bright, arabitious, wishes work any kind in private family while learning language; garage, gaden, on farm as useful man in house. Johnson, 429 E. 65th.

com 1619, 45 E. 17th st.

OUNG man, helper, handy with tools, or
any outside job; ex-sallor. C 547 Heraid.

OUNG man (24), ex-service, desires a post
Cath. 3883. 290 Be ay.

YOUNG man (24), ex-service, desires a position in any line of work. A. Buonomo,
922 Pacific st., Brooklyn.

YOUNG Porto Rican, neat, clean, careful
worker; anything. Smidey, 145 West End

EMPLOYMENT AGENCIES. Situations Wanted-Male.

JAPANESE SERVICE AGENCY.

JOS West 46th at. Bryant 7787-9008.
HIGHEST GRADE, RELIABLE JAPANESE
HELP FURNISHED AT SHORT NOTICE.

WE LEAD. OTHERS FOLLOW.

JAPANESE EMPLOYMENT AGENCY.
26 17. 43d.
Furnishes select help; references investigated.

JAPANESE AMERICAN EMPLOYMENT

159 W. 46th st. Bryant 8079.
Select Domestic Help.

JAPANESE Select Employment Agency,
Bryant 7931. 804 6th av. between 45th 46th

sts.; fancy cook, faithful butler, sts.; fancy cook, fathful butler,
maker the management of Japanese Y. M.
C. A., 17 Concord st., Brooklyn, Main 114.
JAPANESE Domestic Employment Agency;
select help., 187 Lexington av. Md. Sq. 1358.

HELP WANTED-FEMALE.

ADDRESSOGRAPH AND GRAPHOTYPE OPERATORS.

BOOKKEEPER, assistant, in wholesale house. Address P. G., 143 8th av. house. Address P. G., 130 Good pay; easy CANVASSERS, take orders; good pay; easy manufacture. Commonwealth Co., 112 E. CHAMHERMAID-WAITRESS wanted: white, experienced, willing. For particulars phone Lenox 7789 CHAMBERMAID, waitress, for one lady, pri-vate house. Call before 11; carfare paid. CHAMBERMAID, sewing; call Tuesday morning before 12; car fare paid, 32 W, 89th st. SPH st.
CHAMBERWÖRK.—Young woman to assist
with chamberwork and waiting, private
family: reference. Call 1039 Madison av.
CHAMBERMAID - WAITRESS, apartment.
Apply Mrs. Garson, 411 West End av. Apply Mrs. Garson, 411 West End av. CHAMBERMAID and waitress, small fam-ily: reference. 51 W. 74th.

The Metropolitan Life Insurance Company, while not requiring additional clerks at present, is desirous of accumulating a reserve list of desirable young people who would like to enter its employ, and who, in all probability, would not have to wait very long before obtaining a position, due to the growth of the business; desirable applicants are those of 17 and over, preferably with high school training, but certainly with full course of grammar school instruction, and living with parents or near relatives.

COOK, white, Protestant; experienced, clean, economical, industrious; residence Morristown, N. J.; best city references required, Applicants call at Mrs. Adams's apartment, 155 West 58th, Monday after 11 or Tuesday before 3.

COOK, good houseworker, white, wanted for family of two; only competent need answer. 35th sts.

Call between 7 and 9 P. M., 344 West 72d at, apartment 9F.

Sary, Call Tuesday between 10 and 12, 125 East 74th. COOK and laundress, in pricet's house; also chambernaid; references. Call St. Peul's Rectory, 113 East 117th st.
COOK wanted, small family, Call Tu-iay before 11; personal references; carlare paid, 160 W. 76th. chambermald: references. Call St. Paul's
Rectory, 113 East 17th st.

COOK wanted, small family, Call Top
aid, 180 W. 76th.

COOK experienced, for private family. Call
before 2, 56 Park av., between 37th and
18th sts. COOK, excellent, small family, city, private house. B 272 Herald, Herald sq. COOK, competent: city references required. Call 122 East 71st.

HOUSEWORKER, neat, white; good plain:
good home, with young couple and child
of 4; references required. Call before 10
or between 6 and 8, apt. 2-D, 676 Riverside
Drive, near 145th st.

SXCELLENT WORKING CONDITIONS.
LARGE, LIGHT WORKROOM.
LUNCHROOM ON PREMISES.
Write, giving age and previous experience
Box 750, 209 Cable Bidg.

Drive, nest 145th st.

HOUSEWORKER, general, no washing, plain cooking mornings 9-12. Mrs. Ludwig, 180 W.

S7th st., apt. 4-C.

HOUSEWORKER, general, white: plain cooking small family; good wages. Sit
200 E. 23d.

Box 760, 209 Cable Bidg.

YOUNG weman for office work; must write good hand, be quick and accurate. Address to wown handwriting, stating age, experience (famy) and salary desired. Address Clerk, 200 E. 23d. HOUSEWORKER, general, white: plain cooking, small family; good wages. Sitterfield, 101 W. 80th. HOUSEWORKER, cooking; white girl; ref-erences; 6 room apartment; 2 in family. Apply 9 to 1, Goldsmith, 817 West End av. HOUSEKEEPER General; small family; no laundry; good home. 304 West 92d st. Apt. 34.

HOUSEWORK, general; girl or woman (hite); private family, private house.

FENOGRAPHER. secretary (27). Christian, desires concettion, educated, executive ability; references; \$10. A 952 Herald, Full-secretary.

STENOGRAPHER, correspondent of the secretary are septembers. The secretary is a secretary and secretary are septembers. The secretary is a secretary is a secretary are septembers. The secretary is a secretary is a secretary are secretary as a secretary as a secretary are secretary as a secretary are secretary as a secretary as a secretary are secretary as a secretary are secretary as a secretary are secretary as a s TENOGRAPHER TYPEWRITER expert, is dynamic; caucated man, college graduate; havd worker; best references, opinion length of salution and series connection; educated, executive ability; references, Sub. A 928 Heraid, Fulton at.

STENOGRAPHER, correspondent, 4 years experience; Al references, C 238 Heraid, Heraid sq.

STEWARD, many years experience, destres position; ofty or country club; references; security; catering on own responsibility if dealred, August, 252 West 22d.

STEWARD—Young man would take charse of country club, near New York; married, no children, B 208 Heraid, Heraid sq.

STEWARD—Young man would take charse of country club, near New York; married, no children, B 208 Heraid, Heraid sq.

TRAFFIC man, 8 years' experience in general attroading; typist; strong, willing to see a light chamberwork; producted and willing to assist light chamber and willing to assist light chambe

STEWARD—Young man would take charge of country club, near New York; married, no children B 198 Herald, Herald se.

TRAFFIC man, 8 years' experience in general rathroading, typhet; etrong, willing to work and tany kind of work C 456 Herald, 255 Howay.

TRAFFIC man, 8 years' experience in general rathroading, typhet; etrong, willing to work and any kind of work C 456 Herald, 255 Howay.

TPHOLSTERER, at renidence; city or country. Born, 224 Manifestian av., Cathed, 8540.

VALET, English, 274 appearance; personal reference, and the subsection of the

HELP WANTED-FEMALE

NURSE for 2½-year-old baby; young woman of bigh character, preferably English or American Protestant; hospital baby training required, some kindergarten training desired; residence Morristown, N. J.; beat city reneas required. Applicants call at Mra. Adams's apartment, 155 West 58th, Monday after 11 or Tuesday before 3.

NURSE, young woman, white, to take care of 2 children 7 and 3 years; reference required. Call mornings, 215 W. 31st, apartment 52.

Cath. 3683.

NURSES, graduate, for institutional rositions. Apply Anna M. Sabel, Jewish Hospital, Classon and St. Mark's ave., Bklyn.

NURSE, infants', for child 3 months; personal city reference required. Apply between 10:30 and 1, 8 E. 74th.

NURSE, competent, for two children. 255 W. 84th st., apt. 3A. Phone Schuyler 5017.

NURSE, 15-months girl; references required. Schuyler 3088. before 10, after 5.

SALESWOMEN FRANKLIN SIMON & CO., 5th Av., 37th and 38th Sts.,

require for

WOMEN'S FRENCH MILLINERY SALON

Most liberal salaries and exceptional opportunities for advancement to capable salaswomen accustomed to selling high class millinery.

Apply APPLICATION OFFICE, 6 West 38th St., Ninth Floor.

SALESWOMEN TRIMMED MILLINERY

R. H. MACY & CO., INC., re-

SALESWOMEN, experienced, cloaks, suits dresses; at once. Wm. Davies, 353 5th av. dresses; at once. Wm. Davies, 333 3th av. STENOGRAPHER—One having legal experience preferred, but not essential; state experience and give references. C. M., 153 Herald, lierald sq. STENOGRAPHER, competent, Christian; permanent position in Broadway office; \$18-\$20; state age, experience, &c. A 957 Herald, Fulton st.

Fulton st. STENORGAPHER, must be capable; answer by letter; state experience and salary expected. General Baking Co., 549 E. Sist. SWITCHBOARD operator, Christian, to assist in general office work; state qualifications and salary desired. A 926 Heraid, Fulton st. ton st.

WATTRESS-CHAMBERMAID, white, Protestant; experienced; residence Morristown, N. J.; best city references required. Applicants call at Mrs. Adams's apartment, 155 West 58th, Monday after 11 or Tuesday before 3.

WAITRESS and parlormaid; only thorough WAITRESS, for private family. Call befor 2 at 56 Park av., between 37th an

mance for advancement; permanent positions, Apply of the advancement permanent position permanent position permanent position permanent position permanent position permanent; and state of the advancement position permanent; good salary to start; promotion. L. Smith, room concerned. Neuman, 847 6th av., Brooklyn.

INTER, country houses; 1914 prices; orkmanship guaranteed. Bonek, 528 East product.

DRESSMAKERS. Injudent. sround. Neuman, 847 6th av., Brooklyn.

PAINTER, country houses: 1914 prices: eorkmanship guaranteed. Bonek, 526 East Sch st.

PRINTER—Poreman, many years experience; reference. If. G., care of G. Wile, 96 Perry st.

PRINTER—An expert pruner for all kinds of trees seeks position anywhere; has own tools; extremely resasonable rates. D. F. Giambroue, 311 East 76th st. New York city, or call after 7 P. M. any day.

ALESMAN, ORGANIZER AND MANAGER, Field man, highest type, live wire, 18 years reference. The country house of part time. Prone Columbus 3636, vol. (19, or call after 7 P. M. any day.

ALESMAN, ORGANIZER AND MANAGER, Field man, highest type, live wire, 18 years references. The country house of part time. Prone Columbus 3636, vol. (19, or call after 7 P. M. any day.

ALESMAN, ORGANIZER AND MANAGER, Field man, highest type, live wire, 18 years.

WHO HAVE HAD SOME EXPERIENCE ON SEWING MACHINES TO LEARN OPERATING ON LADIES UNDER-MUSLINS.

THE WILFRED ACADEMY OF HAIR AND BEAUTY CULTURE OFFERE COURSES OF INSTRUCTIONS IN ALL BRANCHES, ASSURING LARGE EARNINGS: DAY, EVENING CLASSES. CALL OR WRITE FOR INFORMATION, ISS W. 44TH ST. PHONE BRYANT 9466. EARN \$25-\$150 weekly: only through Prof. Rohrer's, the Reliable Hairdress, Mandeure, Reauty School; \$5 up; free for service; earn while learn; circular explains, 119 W, 42d st. OPPORTUNITY for refined lady to learn hair, face and scalp treatments, &c., for moderate fee, in exclusive shop. Frey, 11 E, 41st.

EMPLOYMENT AGENCIES.

Commercial Help Wanted. BROWN EMPLOYMENT AGENCY.

200 BROADWAY. CORTLANDT 1819. DAVID AGENCY.

17 West 42d Mt., room 515.

HIRST OCCUPATIONAL EXCHANGE,
WALL ST. SUSCIALISTS. 60 BROADWAY.

Domestic Help Wanted.

BOOKKEEPER AND CARHIER wanted by

"Brings me more work than I can handle and from the highest class of families."

Mrs. Gaynor's letter below is no exception to the splendid returns that are secured from Herald Want Ads. Whether you are advertising for Help or whether you are looking for work or a position, The Herald will please you in the class of returns you secure.

March 9th, 1921.

The New York Herald.

Herald Square.

New York City.

Dear Sir: I have been advertising in the New York

Herald for over thirty years, and at your Harlem Branch in

125th Street for over 18 years. I am writing this to let you know how satisfied I am with the results I receive from your

my little adv. which I place every Saturday for your Sunday Edition brings me more work than I can handle, and from the highest class of families.

Yours very truly.

MRS, GAYNOR,

1453 Amsterdam Avenue.

1453 Amsterdam Avenue,

What Herald Want Ads do for others they will do for you HERALD ADS ACCEPTED AT THE FOLLOWING OFFICES: Main Office, 280 Broadway

Brons, 518 Willis Ave., at 148th St. Washington Heights, 585 W. 181st. Harlem, 205 West 125th.

Herald Sq., B'way & 35th. Downtown, 206 Broadway Brooklyn, 24 Court St. Or leave your ad with any of our 600 agents throughout the city.

> THE NEW YORK HERALD Telephone Fitz Roy 6000

EMPLOYMENT AGENCIES.

Domestic Help Wanted

GIRLS.

why waste time
and car fare answering one advertisement while without expenses
you meet at our offices hundreds
refined ladies waiting to employ
you? And, remember,
It is free to you.
Call at
THE UNITED EMPLOYMENT AGENCY.
165 East 72d St.,
northwest corner 3d av.

WOULD YOU?
WOULD YOU NOT?
GIRLS,
Wouldn't you like to have a home where
your good work, your good intentions, would
be honored and paid accordingly?
IF YOU WOULD, COME TO US.

LAZARE'S EMPLOYMENT AGENCY, 200 East 72d st.

TEN cooks, \$40 and \$55; kitchenmaids, waltresses, chambermaids, parformaids and surses, \$70-\$75; wanted immediately. Duffy's Agency, 2 West 4th st.

LANG & BOECHERER CO., INC., EMPLOYMENT AGENCY.

43 WEST 33D ST. ESTABLISHED 1899. Numerous positions open in good families, with best wages: cooks, shambermaids, waitresses, kitchenmaids, aundresses, governesses, nurses, houseworkers, &c.; no branch office.

CALL EARLY.

AT MISS HOFMAYER'S AGENCY, 10 East 43d st., 3d floor. Swedish cooks, English wattresses chambermaids, Sootch nurses, French ma chambermaids, houseworkers.

Phone Schuyler 1976.

Mrs. R. STRICKER & NEPHEW, now located at 32 West 58th st.
Plaza 1127.

Good positions, good wages, private families. Good positions, good wages, private families,
BLUM'S Employment Agency furnishes efficient, reliable houseworkers, chambermaids, recooks, nurses, waltresses, 1024 6th
av. Plaza 8550.

HELP WANTED-MALE.

BUSINESS BUILDERS You can earn \$150 a week.

You say you never had an oppor-tunity to make REAL MONEY or to advance yourself according to your ability. Have you ever read our ad before and then said: "Oh, I guess I won't answer it." If you did, you won't answer it." If you did, you passed up that OPPORTUNITY.

If you are NOW making less than \$100 a week, you are using only HALF of your ability. We all want more money, but most of us think that to get it we've got to be in on some "scheme," some "secret" process.

Have you ever stood on Fifth avenue and wondered where all those Rolls-Royces came from? Or do you Rolls-Royces came from? Or do you know that they are the result of HARD WORK? The REAL REASON that that man can buy a Rolls-Royce is because he's learned to sell his ABILITY at the highest market price. He may be a bank president to-day; 15 years ago he was a bookkeeper. If you haven't got a bank or a factory to work for you, you HAVE GOT A BRAIN, and two hands and two feet to work for you. SET THEM TO WORK.

Most of us are our own worst enemy. If we have not succeeded, there's no one to blame but the fellow walking around under our own hat. Once we make a mietake we are liable to think that we can't do ANYTHING right. When we think that way we sumit that we are failures. Every time we make that admission we keep SUCCESS outside.

Here in the Business Builders we've all got the same chance the same cyportunity to MAKE GOOD. We've get some mighty fine men on our force. In fact, our men believe that they belong to the finest selling organization in the country. They believe THAT because they have found REAL opportunity here. Some of our fellows who had never earned over \$60 a week before have rolled up commissions up to \$750 a week. But it isn't only the money they make that gives them that belief and that faith in this organization; it's the plain, everyday fact that men are constantly promoted to the REAL JOBS. Over 90 per cent of our successful salesmen never sold a thing before they joined this organization. They were just like YOU. They THOUGHT they couldn't sell.

Don't say you can't sell. Don't le any "I CAN'T" thought get in you way. YOU CAN WIN-and YOU know it.

We are now under CONTRACT with three corporations to TRAIN men for sales and business executive positions paying from 35,000 to \$15,000 a year. Those corporations want and MUST HAVE FIRST CLASS men. Within the past year we have trained 65 men for them. They still require 185. We know we've got a big job on our hands, but our need is YOUR OP-PORTUNITY.

BEGIN NOW. Get your training at no expense to you while you are earning a good income. The job we've got for you NOW is a good one, but it is only a starter for the HIGGER JOB higher up when you make good. You have an especially good opportunity THIS WEEK. We have just started a new sales unit. We still need some additional men to complete the quots. Your JOB is HERE. Call between 10 and 2.

Ask for Mr. Wells.

JAMES W. ELLIOTT'S
BUSINESS BUILDERS,
620 Fifth Av. (at 50th 8t.)

rifculars as to experience and stating expected, C 252 Herald, Herald

HELP WANTED-MALE.

BOY to assist with packages and learn silk business; great opportunity for right party. Apply after 10 A. M., Graham-Graham, 12

CLERICAL MEN Earn \$150 a week.

Most of our salesmen are former clerical men who have jumped out of the SALARY RUT. They are drawing commission checks in 3 figures now. The opportunity is open to YOU. Read the Business Euliders' advertisement

Capitalize your personality and BRAINS. Our salesmen are of the type you will be glad to meet. 90 per cent, of them had no previous selling experience. Road the Business Bullders' advertisement in these columns.

COUPLE wanted for family of four, private house, as cook and useful butler; reference required; carfare paid. Call between 8 and 11, 340 West 89th.

Numerous positions open in good families, with best wages; cooks, chambermaids, wattresses, kitchenmaids, laundresses, governesses, nurses, houseworkers, &c.; no branch office

CALL EARLY

to-day, to-day, to-day, to-morrow may be too late; houseworkers, many needed; excellent positions; high wages; free of charge. N. Y. Domestic Agency, 26 West 43d, room 241. Vanderbilt 7460.

AT MISS MORRA VEROS.

Wm. Fehinater, 41 Ann st., New York City.
FOREMAN.

GIGGING AND NAPPING.
Wanted-Thiroughly experienced man, capable of taking complete charge of the gigging and napping department of a high class dragged mill. located near Boston; must be a man with some initiative, experienced on high class velours and capable of handling help for full production; fine future and good wages to the right man; state full particulars of experience and references, married or single and salary expected; applications will be con-

HOTEL clerk, experienced, as information and front clerk: \$110 monthly, without meals. Apply manager Hotel Gotham, 5th av. at 5th st.

A well established organization requires for its sales force the services of five men of shillity and character. Experience unnecessary. Only those over 25 need apply. Call between 10 A. M. and 6 P. M. Room 642, 50 Court st., Brooklyn, N. Y.

COLLEGE MEN.

SALESMEN-Large manufacturer of electrical appliances just starting big newspaper campaign has opening for 2 young men, about 25 years of age, possessing some selling experience; drawing account allowed right men; also leads furnished; an unusual opportunity for bright, aggressive men to make large incomes. Call before 10:30 A. M., store, 346 Livingston st., Brooklyn. EXCEPTIONAL OPPORTUNITY

MEN OVER 25
WANTED.
OPPORTUNITY AWAITS YOU.
Fair education, good appearance and real backbons only requirements necessary to counlify for sales force. Apply room 1708.
298 Broadway.

SALESMEN—Large manufacturer of hous bold appliances requires the services crew manager owing automobile; must have backbons only requirements necessary to consider the services of the services of the services and come well recommended; good salary right man. D 1809 Herald, Brooklyn.

AUTOMOBILE EXCHANGE

AUTOMOBILE AUCTION.
VAN TASSEL & KEARNEY
(Established 1807),
126-128 East 13th St.,
TO-DAY (TUESDAY), MARCH 15,
AT TWELVE O'CLOCK NOON.
This sale will comprise a great many
pleasure and business cars, the property of
different consignors.
L. R. DUNKLEY, Auctioneer.

APPERSON coupe; sacrifice: leaving town, 1451 77th st., Brooklyn. Bensonburst 5690.

AUBURN, beauty, stx, 1920 5 passenger sport model, fully equipped; run only 1,800 miles; account illness will sacrifice for cash; no dealers. LEON, 204 Hamilton av., New Rochelle. Phote 1270.

BUICK. Photes. 1816. Rochelle. Phone 1270.
BUICK touring, late model, mechanically perfect; like new; \$450. 102 W. 144th st.

CADILLAC, 1920 (39) TOURING, CADILLAC, 1920 (39) LIMOUSINE, UNDERHILL VANDERBILT 9848. CADILLAC, late 1917, sedan, mechanically perfect; six new Kelly cord tires. Tele-phone Columbus 7820. TWIGGS. CADILLAC 1916 & 1915 Tour 1915 & 1914, Land. HOMAN, 250 West 54th.

DANIELS 1920 COUPE. 4-Passenger, cost \$6,500.
Just like a brand new car
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